

MIND~BODY~SPIRIT FAIR

Pricing Structure



The Mind~Body~Spirit Fair's priority is Client first, then the Professional (Reader/Healer), then the Fair. In response to comments from Reader/Healers, I have created a unique set-prices structure, and have received very positive feedback to the "Fair Last" philosophy and pricing structure.

The Structure

- You, the Reader/Healer, will pay a \$40 registration fee to reserve a table and then share proceeds with the Fair.*
 - ✓ The proceed split is 60/40 Reader-Healer/Fair. For example, if you set your 15-minute session rate at the recommended \$20, then for each client you will receive \$12 and the Fair \$8.
 - ✓ You are free to charge more or less than the recommended \$20 per 15-minute session rate. The Fair team will post all rates so our clients know exactly how much they will pay for 15 minutes of your time.
 - ✓ There is no limit to how many sessions a client may purchase with you.
- On the Participant Application form, you provide information about yourself to be published on the Fair schedule and the Bios page of the Fair website ([please email full Bio & photo for the website](#)).
- The Fair team will promote the Fair with all we've got. With this rate structure, if you don't do well we don't do well! We understand that the Fair only benefits when you do, so it's in everyone's best interest to promote-promote-promote!
 - ✓ This Fair will be highlighted on radio, television, print and online media, in every online events calendar we can find, via posting of 250 eye-catching event posters within a 40-mile radius of the Fair, and through direct mail.
 - ✓ The past fairs have been great successes! Our promotion will draw attendance from Calaveras County, Sacramento, Stockton, Folsom, Placerville and points between! Last fair drew participants from as far as Washington and Nevada.
 - ✓ The Fair team will get to know you and assist clients looking for a particular field or style in finding you.

**Separate pricing available for celebrities - call/email for info*

- The Fair team will handle your scheduling and cash-handling, so all you need to do is hold space and share your gift.
 - ✓ Your bookings will be written on cards issued at the Scheduling Bar.
 - ✓ The client gives you the card at the start of the reading.
 - ✓ At the end of your day, submit your cards to a Scheduling Bar team member and receive your share of the proceeds.
 - ✓ You will not be charged any additional-side fees and are not allowed to charge your clients any additional-side fees.

I sincerely appreciate your taking a look at our structure and welcome you to visit www.mbsFair.com or call me directly for more information and a Participant Application. If you can't attend, please send your blessings our way!

Bright blessings and abundant thanks for your support!

April Hughes

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