

MIND~BODY~SPIRIT FAIR

Pricing Structure



The Mind~Body~Spirit Fair's priority is Client first, then the Professional (Reader/Healer), then the Fair. In response to comments from Reader/Healers, I have created a unique set-prices structure, and have received very positive feedback to the "Fair Last" philosophy and pricing structure.

The Structure

- You, the Reader/Healer, will pay a \$40 registration fee to reserve a table and then share your proceeds with the Fair.*
 - ✓ The proceeds split is 60% to the Reader/Healer and 40% to the Fair. For example, if you set your 15-minute session rate at the recommended \$20, then for each client, you will receive \$12 and the Fair will receive \$8.
 - ✓ You are free to charge more or less than the recommended \$20 per 15-minute session rate. The Fair team will post all rates so our clients know exactly how much they will pay for 15 minutes of your time.
 - ✓ There is no limit to how many sessions a client may purchase with you.
- The Fair team will handle your scheduling and cash-handling, so all you need to do is hold space and share your gift.
 - ✓ The Fair team will get to know you and assist clients looking for a particular field or style in finding you and you are always free to chat with prospective clients and build rapport before sending them to the Scheduling Bar to purchase a session with you.
 - ✓ Your bookings will be written on cards issued at the Scheduling Bar.
 - The client gives you the card at the start of the reading.
 - At the end of your day, submit your cards to a Scheduling Bar team member and receive your share of the proceeds in cash. The fair accepts checks and cash (no credit cards at this time).

**Separate pricing available for celebrities - call/email for info*

- On the Participant Application form, you provide information about yourself (along with your photo if you like) to be published on the Fair schedule and the Bios page of the Fair website (*please email full Bio & photo*).
- The Fair team will promote the Fair with all we've got. We understand that the Fair only benefits when you do, so it's in everyone's best interest to promote-promote-promote!

I sincerely appreciate your taking a look at our structure and welcome you to visit www.mbsfair.com or call me directly for more information and a Participant Application. If you can't attend, please send your blessings our way!

This fair is modeled after the 27-year tradition that is the ROTA Psychic & Crystal Fair in Monterey.

Bright blessings and abundant thanks for your support!

April Hughes

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